

COMMERCIAL GUIDE

ScopeLedger pricing and deployment options

Clear starting points for a controlled pilot, annual operation, support, and customer-specific work.

Prepared by:	ScopeLedger	Currency:	USD unless agreed
Valid through:	1 August 2027	Taxes:	Excluded unless stated

**RECOMMENDED
ENTRY**

Start with the \$12,500 paid 90-day private pilot. Convert only after the customer sees measured operating value.

1. Controlled private pilot

Component	Price	Commercial treatment
Implementation and configuration	\$5,000	Due on order or kickoff
Month 1 managed pilot service	\$2,500	Due at kickoff
Month 2 managed pilot service	\$2,500	Due 30 days after kickoff
Month 3 managed pilot service	\$2,500	Due 60 days after kickoff
Total 90-day pilot	\$12,500	One company, up to five projects and 10 users

- Includes remote setup, administrator onboarding, configuration, weekly reviews, day 30/60/90 checkpoints, and six months of reasonable corrective support from the agreed live or acceptance date.
- A founding-customer price of \$7,500-\$10,000 may be approved only in exchange for structured feedback, measurable results, and agreed case-study/reference rights.
- No free operational pilot. A limited diagnostic may be offered before the paid deployment.

2. Annual deployment options

Option	Planning range	Best fit
Managed private deployment	\$30,000-\$60,000 per year	Provider-managed private instance, updates, monitoring, agreed backups, support scope, and customer data export rights.
Customer self-hosted perpetual licence	\$90,000-\$200,000 plus implementation	Customer-operated approved infrastructure. Internal-use licence; provider retains software and IP.
Full source and IP acquisition	Starting position: \$250,000+	Separately negotiated assignment. Transition, warranties, exclusivity, and later support priced separately.

3. Support after the included six months

Support option	Price	Included service
ScopeLedger Care Plan	\$750/month	Up to five remote hours; two-business-day initial response; additional time \$150/hour.
Priority Care	\$1,500/month	Up to 10 remote hours; same-business-day initial response for critical blockers during agreed hours; additional time \$175/hour.
Pay as you go	\$175/hour	Two-hour minimum; scheduled according to availability.
Emergency / out of hours	\$250/hour	Three-hour minimum; subject to availability and prior authorization.
Custom engineering	\$200/hour or fixed quote	Integrations, migration, reports, modules, and planned product work.

Commercial boundaries

- Cloud, third-party, travel, on-site, taxes, and customer infrastructure costs are excluded unless the order form says otherwise.
- Corrective support covers reproducible ScopeLedger issues. New features, integrations, data cleanup, repeated training, legal/commercial consulting, and customer-environment failures are separate.
- Prices are starting points, not fixed valuations. Final price depends on customer size, projects, operating groups, integrations, support, territory, exclusivity, and proven value.
- ScopeLedger does not guarantee approval or recovery of any amount.

Customer / opportunity: _____

Approved option: _____

Approved commercial exceptions: _____

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